

# Healthcare *is* Communication

Did you know that the average RingCentral customer **gets paid an extra \$12,505 each month per provider by utilizing ChronicCareIQ** and their **patients have 29.4% fewer hospitalizations?**

The RingCentral and ChronicCareIQ partnership enables doctors to keep tabs on patients between visits, collects and analyzes data, and alerts staff to those requiring attention.

## Collaboration Benefits

### ALREADY PARTNERS

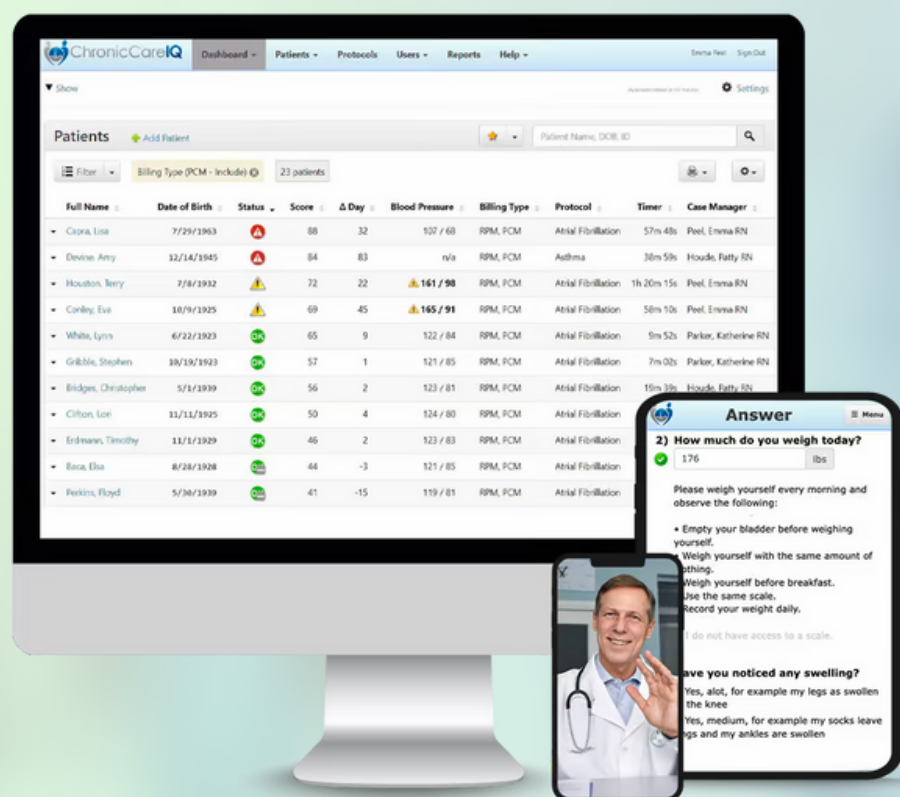
ChronicCareIQ is RingCentral's 2021 Innovator of the Year. We are investing significant resources in expanding in 2024, referring substantial business to RingCentral. Our collaboration has proven mutually beneficial, and we're eager to participate in team calls, account reviews, and much more.

### ENHANCING CUSTOMER STICKINESS

Integrating ChronicCareIQ into RingCentral makes the platform "stickier" for customers, reducing the likelihood of switching. This is particularly crucial during renewals, as seen with Home Physicians Group and their tremendous Medicare reimbursement increase.

### OPENS/CREATES BUDGET

ChronicCareIQ transforms the phone system from a cost to a revenue source. In a down market, this collaboration allows RingCentral to free up budgets and essentially provide a "free phone system."



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**RingCentral**<sup>®</sup>

 **ChronicCareIQ**

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## Collaboration Strategy

### CONSULTATIVE APPROACH

Highlighting value-added programs such as CCM/RPM demonstrates innovative thinking and understanding of the healthcare landscape, positioning RingCentral as a trusted advisor and resource. **Your customers now get paid for their time on the phone!**

### EASE OF IMPLEMENTATION

RingCentral is the only UC provider that is turnkey ready with no additional setup on the customer's end. With minimal changes to existing practice workflows, it allows clinical staff to monetize actions through time-based billing codes and robust audit logs - benefiting providers, patients, and RingCentral.

## RingCentral Users on CCIQ Platform

Monthly Account Status Report as of December 2023

Status	Hours	Active	Billable	Projected	Profitability
Senior Care <i>Orlando, FL</i>	4494	2311	93%	\$565,536	\$124.73/hr
Primary Care <i>Los Angeles, CA</i>	4032	2065	51%	\$204,820	\$50.60/hr
Family Medicine <i>Deerfield Beach, FL</i>	1655	364	98%	\$146,327	\$87.95/hr
Neurology <i>Miami, FL</i>	1075	1504	85%	\$143,535	\$133.54/hr
Mental Health <i>Chicago, IL</i>	1021	1162	93%	\$134,862	\$131.33/hr
Internal Medicine <i>Zion, IL</i>	852	1811	37%	\$88,503	\$103.19/hr
Senior Care <i>Pasadena, MD</i>	434	779	50%	\$49,766	\$111.55/hr
Primary Care <i>Saint Joseph, MO</i>	294	250	97%	\$36,701	\$123.28/hr
Senior Care <i>Muskegon, MI</i>	291	235	87%	\$32,623	\$110.54/hr
Cardiology <i>Gurnee, IL</i>	271	152	74%	\$29,690	\$107.66/hr
Internal Medicine <i>Boca Raton, FL</i>	222	154	97%	\$27,693	\$122.51/hr

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[Learn More](#)

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